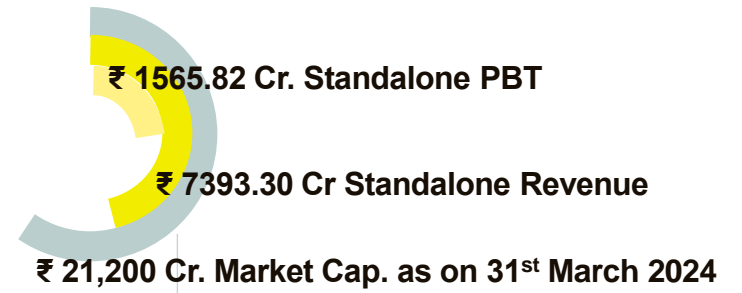


NEROLAC

Corporate Presentation



- 8 strategically located plants
- 1 upcoming manufacturing facility
- 112 Depots PAN India



Ownership

Subsidiary of

Founded

Gahagan Paints & Varnish Co. Ltd.
1920

Indian Paint Industry

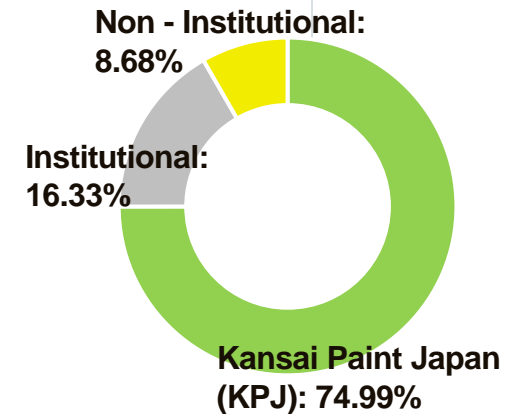
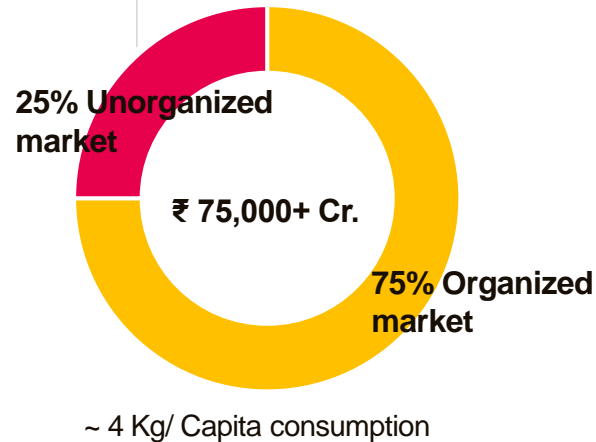
Market Position

Leader in Industrial Paints

Shareholding Pattern

as on **March 31st, 2024**

- Japan's 2nd largest Paint Company
 - 9th Largest paint company globally
 - 80+ market served
 - \$ 3.8 Bn Sales
-



History of KNPL

1920
Started as Gahagan Paints and Varnish Co Ltd. with factory at Lower Parel



1933
Acquired by Lead Industries, UK

1933
Name changed to Goodlass Wall (India) Ltd.

1946
Name changed to Goodlass Wall Pvt Ltd.

1957
Changed name to Goodlass Nerolac Paints Ltd

2000
Company implements SAP ERP across all locations

2000
Tata Group divested its holding in favour of Kansai Paint Japan Co., Ltd, Japan

1986
Kansai Paint Japan Co., Ltd acquired stake of the UK Partner, Cookson

1983
Technical collaboration with Kansai Paint Japan Co., Ltd

1976
Tata group acquired a part of the foreign shareholding

2006
Name changed to Kansai Nerolac Paints Ltd. with a new logo



2012
Acquisition of Nepal Shalimar Paints Pvt. Ltd. In Nepal

2015
Tie-up with Capital Holdings Maharaja Pvt. Ltd., Sri Lanka for Lanka Operations

2018
Acquisition of Marpol Pvt. Ltd.

2018
State-of-the-art R&D Lab in Vashi, Mumbai commissioned



2020
Unveiled the new corporate identity of Nerolac - Colours that Care



2019
JV with Polygel Industries Pvt. Ltd. to form Nerofix Pvt. Ltd

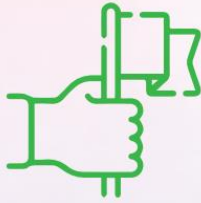
2019
Acquired Perma Construction Aids Private Ltd

2018
Acquisition of RAK Paints, Bangladesh



Our Mission:

We leverage superior technology to contribute to our Customers and Society, in a sustainable manner, with innovative Products and Services, through a competent workforce built on a culture of Customer Focus, Integrity and Respect for our Stakeholders.



Our Purpose:

Create Environment for a Healthy and Beautiful future.



Our Vision:

We design Solutions that Protect, Inspire and Touch Lives everyday



Our Brand Promise:

Renew Life

Our Brand Expression:



**NEROLAC
PAINT+**

PAINT+ is a testament to our commitment to offer world class products with added features. The “+” represents our promise to provide products that go beyond standard market offerings. It exemplifies our dedication to leverage our Japanese expertise and legacy of over 100 years in becoming the brand that goes beyond colour and finish.

CORE VALUES



Integrity



Customer Focus



Accountability



icare!



Respect

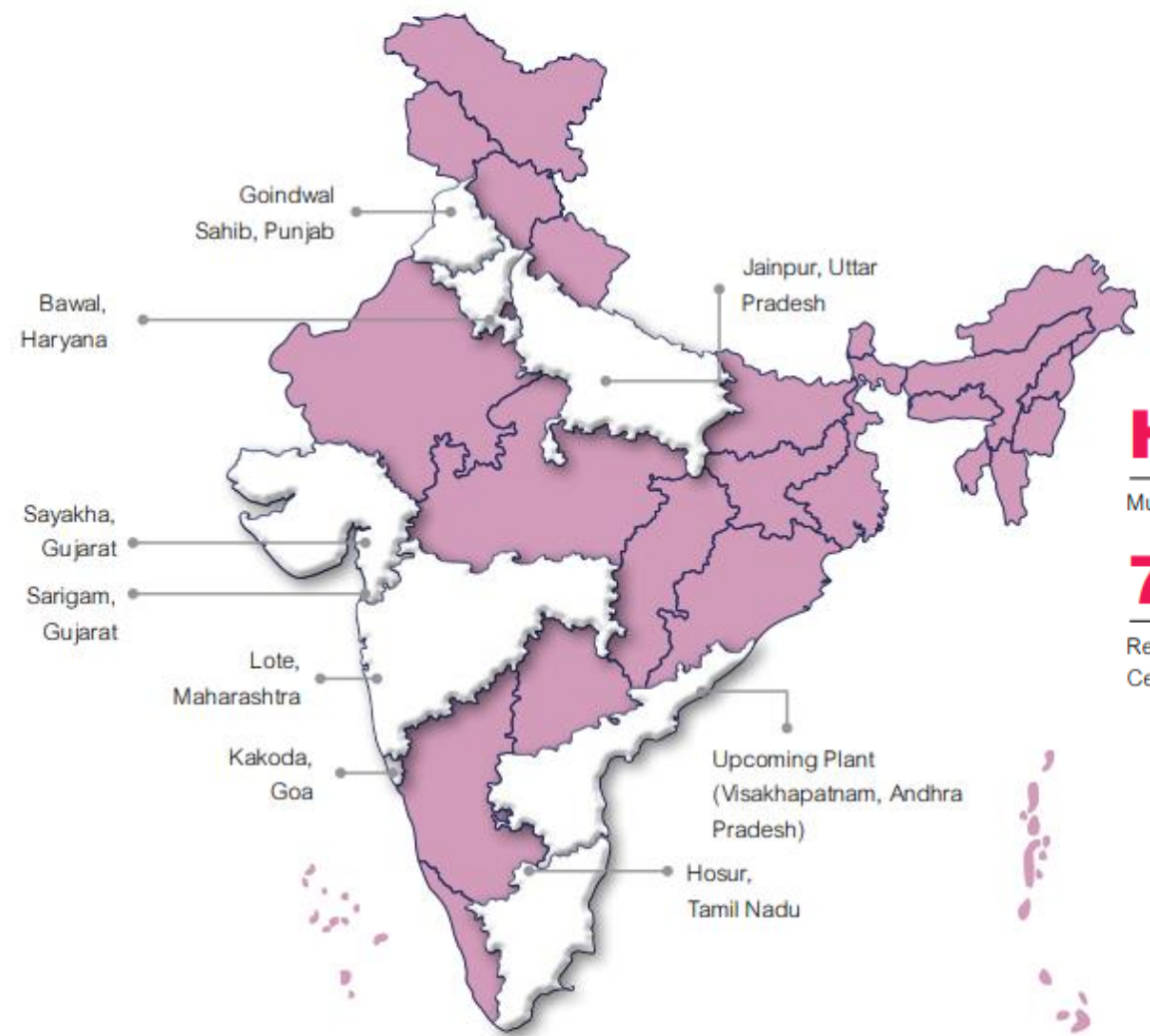


Entrepreneurial Mindset



Innovation

Our Foot-Print



HO
Mumbai

7
Regional Distribution Centre (RDCs)-

8
Plants

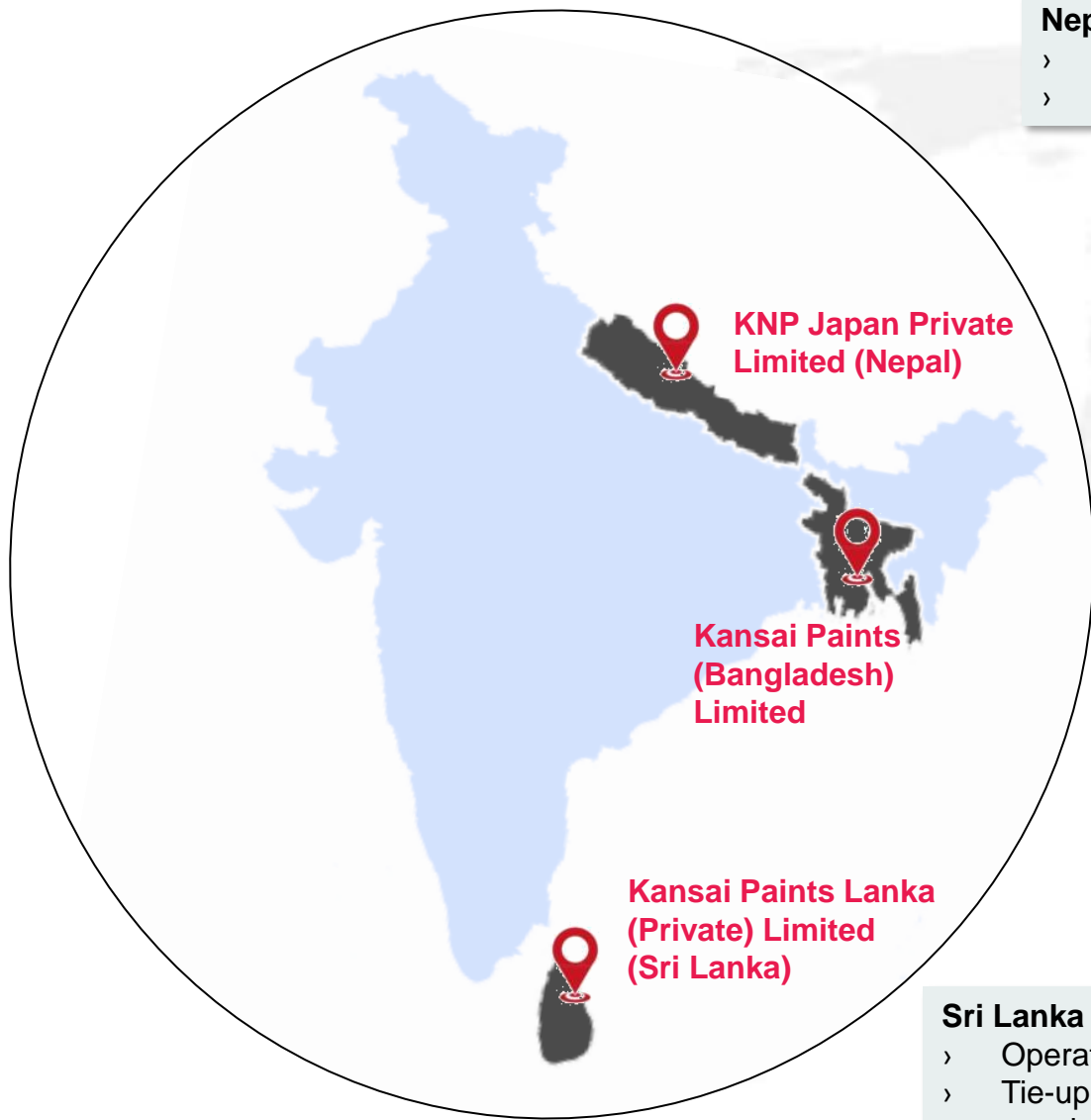
112
Depots (Pan-India)

6
1 Main Centralised R&D at Navi Mumbai
5 Satellite R&D (2 at Lote, 1 at Hosur, 1 at Bawal, 1 at Sayakha)

1
Upcoming Plant (Visakhapatnam, Andhra Pradesh)

Disclaimer: This map is a generalised illustration only for the ease of the reader to understand the locations and it is not intended to be used for reference purposes. The representation of political boundaries and the names of geographical features/states do not necessarily reflect the actual position. The Company or any of its directors, officers or employees, cannot be held responsible for any misuse or misinterpretation of any information or design thereof. The Company does not warrant or represent any kind of connection to its accuracy or completeness.

International Presence & Tie Ups



Nepal

- › Operations Started in 2012
- › 3rd biggest player in Nepal

Bangladesh

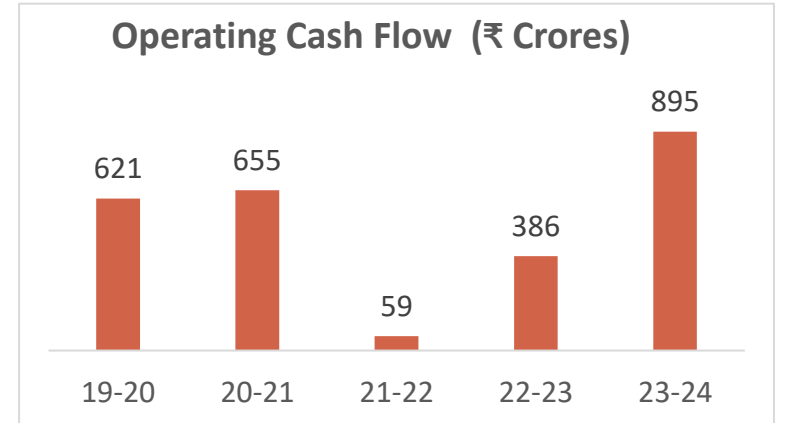
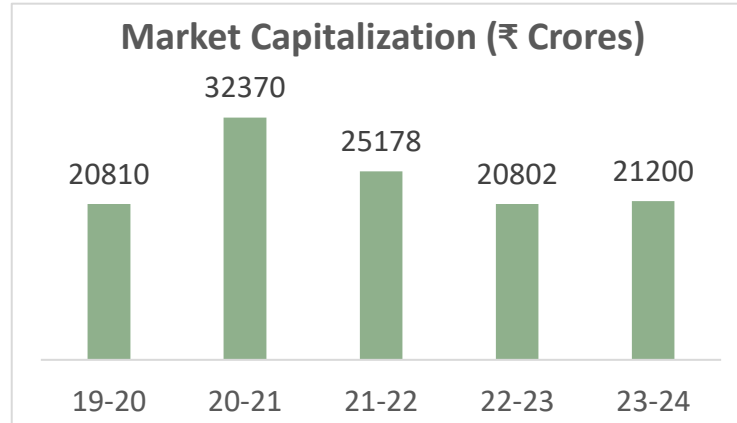
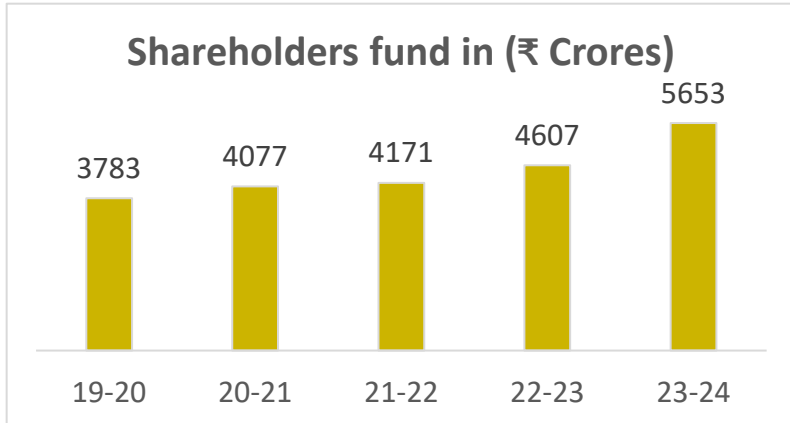
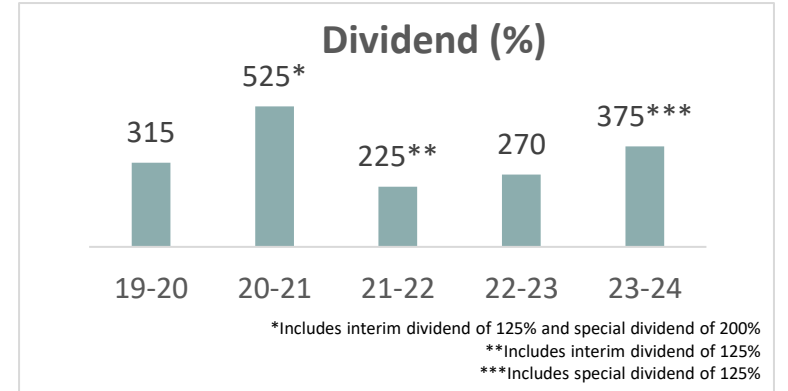
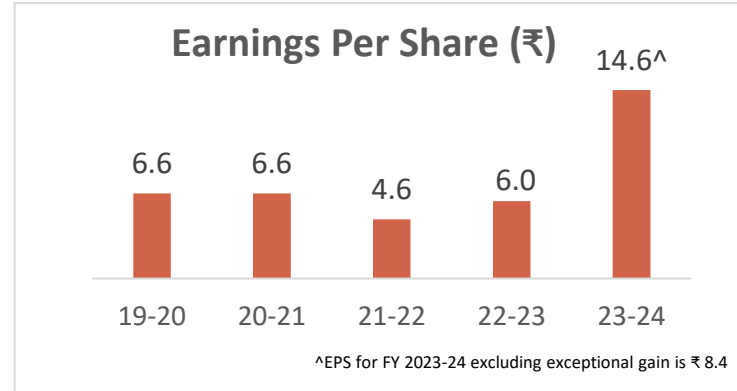
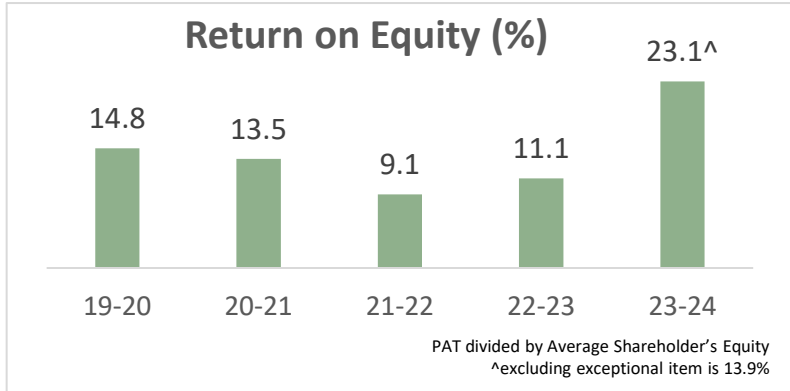
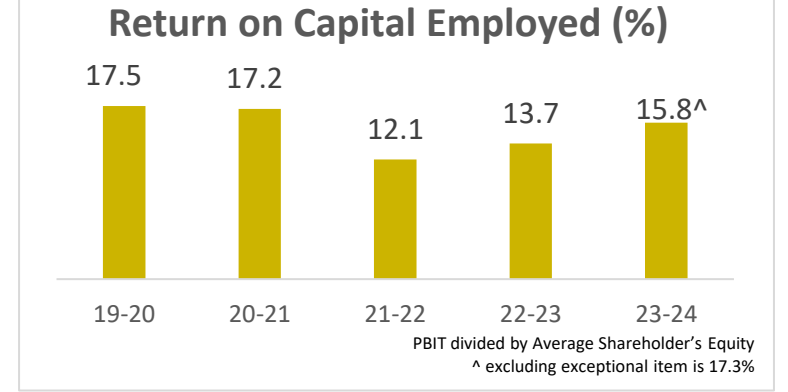
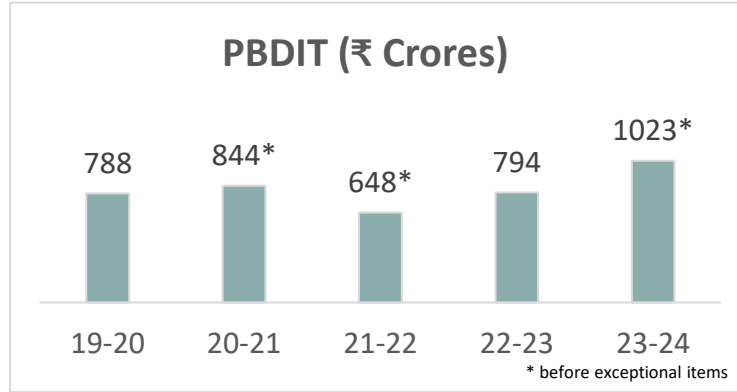
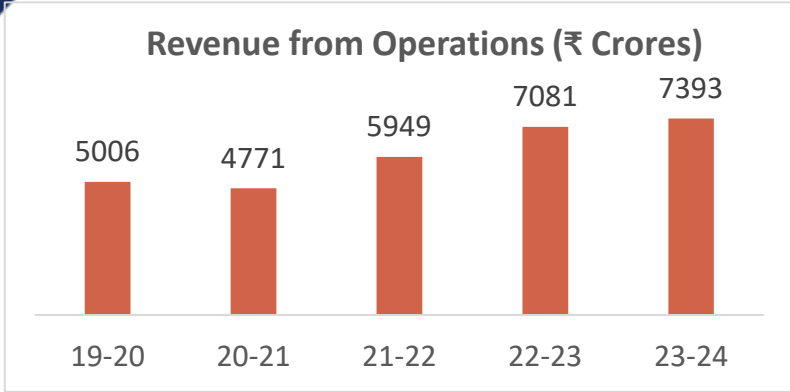
- › Acquired in 2018-19
- › Diverse range of products in Decorative and Protective coating

Sri Lanka

- › Operations Started in 2017
- › Tie-up with one of the largest conglomerates in Lanka Maharaja - SLon

- TECHNOLOGY TIE-UPS**
- **Japan**
 - ❖ Cashew Tsusho
 - ❖ Oshima Kogyo
 - **Canada**
 - ❖ Protech Oxyplast
 - **Europe**
 - ❖ Helios
 - **Turkey**
 - ❖ Altan Boya Sanayi A
 - **Germany**
 - ❖ Kluthe Chemicals

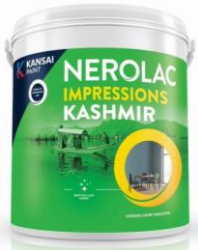
Overview of our Performance



DECORATIVE OFFERINGS

UNIQUE & INNOVATIVE PRODUCTS

We are constantly adding to our portfolio in lines with the evolving needs of customers across segments



INTERIOR WALL PAINTS



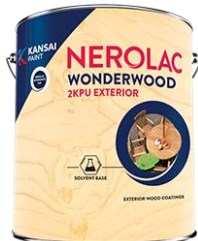
METAL ENAMEL PAINTS



EXTERIOR WALL PAINTS



PERMA WATERPROOFING



WOOD COATINGS



NEROFIX ADHESIVES

INDUSTRIAL COATINGS

UNDISPUTED LEADERSHIP

Leaders in Automotive Coatings in India and Customised solutions for the unique high-technology requirement of industrial coatings

PERFORMANCE COATINGS



HIGHLIGHTS FY23-24

4 Subsidiaries

1 in India, 3 international (Nepal, Sri Lanka and Bangladesh)

8 Strategically located manufacturing facilities

112 depots and 7 RDCs serving customers PAN India

160 X-matrix

Projects undertaken

11,000+ Kaizens

Received across all plants

10+ Awards

Received from CII, Frost & Sullivan, QCFI and other prominent bodies

Certifications	Bawal	Hosur	Jainpur	Lote	Sayakha	Goindwal Sahib	Perma, Sarigam	Marpol, Goa
IATF 16949:2016	Yes	Yes	Yes	Yes	Yes	NA	NA	NA
ISO 9001:2015	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
ISO 14001:2015	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes*
ISO 45001:2018	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes*
ISO 50001:2018	WIP	WIP	WIP	WIP	WIP	Yes	No	No

*under issuance

Year	Annual Capacity (Million Liters)
2022-23	606
2023-24	610

WORLD CLASS MANUFACTURING SYSTEMS:

- MES (Manufacturing Execution System)
- WMS (Warehouse Management System)
- ASRS (Automatic Storage and Retrieval System)
- Modular Paint and Pigment Production (MoFa) Technology
- Closed Pneumatic Conveying System for Powder Conveying
- Bar Coding & Robotic Palletisers
- Latest Bells to Simulate Line Conditions for Auto, HSPMs, amongst others

CAPACITY ADDITIONS:

We undertook the following capacity additions in the reporting period to meet the increasing customer demands and align our investment plans

- **Jainpur** – Augmenting capacities for alkyd resin and emulsion
- **Sayakha** – Resin Stabilisation
- **Hosur**– Capacity augmentation for Water-based products
- **Internal Capacity Creation** – Through debottlenecking, resource utilisation, new technology and innovative projects

HIGHLIGHTS FY23-24

19

Patents were filed in total, out of which 11 were granted

₹42.53 Crores

Invested in R&D During the Year

5 Satellite R&D Centres

At respective plant locations (Bawal, Sayakha, Lote liquid, Lote Powder, Hosur)

2

Patents Filled During the Year

1

Dedicated R&D Centre in Navi Mumbai

1 Colour Lab

to create colour shades that help meet customer requirements

Building a Future Ready Organisation:

Empowering Success with cutting-edge R&D infrastructure

Innovation for Impact:

Investing in R&D to create sustainable, user-friendly products

Creating a Competitive Edge:

Continuously developing innovative solutions as per industry demands



Industrial - Our Edge

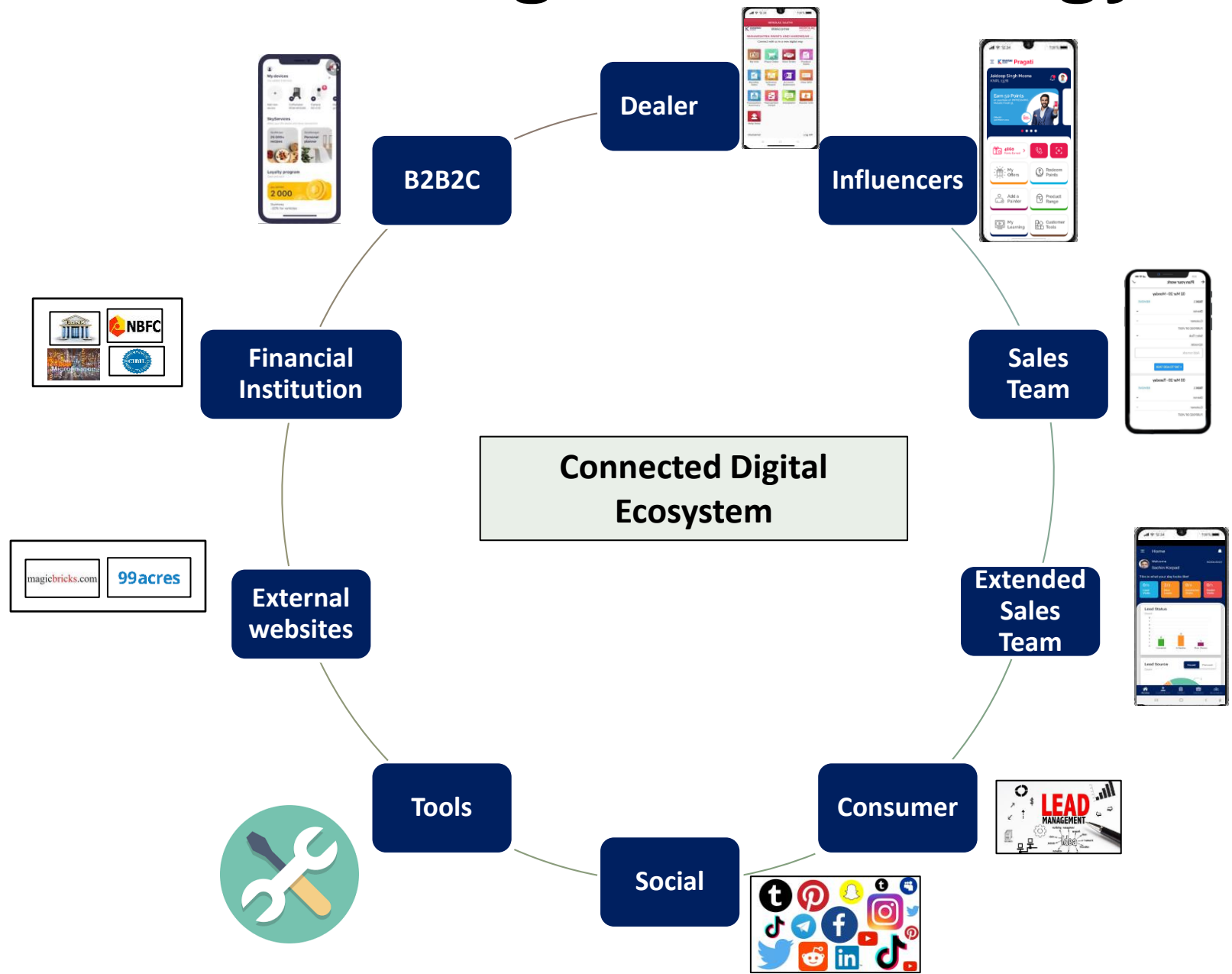
- o Best-in-class technical services.
- o Tin-free CED, stoving primer for 4-W body application and several other products with high aesthetic and functional performance.
- o Partnerships with experts and customers to foster innovation and colour trends.
- o Cost-effective and customised solutions to meet customers' unique requirements.



Decorative - Our Edge

- o Working on megatrends, such as enhancing the life and performance of coatings.
- o Providing unique features in the products to address customers' changing needs and preferences via the Paint+ range of products.

Information & Digital Technology



People – Life @ Nerolac

People Centric Approach

Innovation, Collaboration, Empowerment

Diversity & Inclusion

Talent Management

Employee Wellbeing



The underlying belief is that success of the organization is strongly connected with its employees' well-being and growth

This multi-disciplinary approach and teamwork ensured a collaborative approach and alignment across functions.

KNPL understands that diversity and inclusion are both moral imperatives and critical components of our business strategy.

Our L&D teams have ensured that our employees receive the necessary trainings by leveraging virtual mediums.

Employee wellness is highly valued, and several initiatives have been introduced to support it.

Life@Nerolac Platform

AVINYA

Accessibility Audit

Digital Academy Trainings

Step Challenge

Employee Engagement Initiatives

Engagement Sessions

Equal Opportunities

Campus Collaboration

Wellness Corner

Our ESG Approach - Materiality

We have categorized our material topics under 5 broad areas:

Decarbonisation



- › Energy Management
- › Emission Management
- › Climate Change

Resource Use



- › Water Management
- › Waste Management
- › Product Stewardship
- › Responsible Product
- › Sustainable Supply Chain

Quality of Life



- › Human Rights
- › Occupational Health and Safety
- › Employee Engagement and Well-being
- › Community Development
- › Customer Satisfaction

Diversity



- › Diversity (Age, Gender, Regional)
- › Inclusivity

Governance



- › Corporate Governance
- › Risk Management
- › Compliances
- › Innovation / IP Management

Our ESG Progress

Decarbonization

12.5 %



Reduction in Scope 1 + Scope 2 emissions since FY2018-2019

49 %



Total energy consumption by renewable energy

38 %



Renewable electricity consumption from manufacturing facilities

Resource Use

Water Positive



KNPL became water positive in FY23-24

26 %



Reduction in specific water Consumption since FY 2018-2019

6.6 %



Reduction in Specific Hazardous Waste Generation since FY 2018-2019

Quality of Life

46,000+



Lives touched through CSR initiatives

Zero



Lost time injury frequency rate

Diversity

4.5%



Gender diversity achieved in permanent employee excluding workers.

Inclusivity



Recruited 1 candidate in Permanent workforce.

Governance

Zero



Non-Compliances

ESG

Framework for corporate governance on ESG matters with board oversight



ISAE(3000)

Assured by a third-party external agency (M/s Aneja Associates)



ESG Assessment by Global Indices



KNPL has been awarded Bronze medal and the top 35% of companies

S&P Dow Jones Indices

A Division of **S&P Global**

S&P Rated in the top 10% globally within the Chemical Industry Group in the Corporate Sustainability Assessment 2023



FTSE4Good

Ranked in the Top Quartile of FTSE4Good Emerging Index December 2023 Review

CRISIL

An S&P Global Company

Rated #1 in the Paint Sector. Featured in Leadership Category. Amongst the top 14 out of 575+ companies

1st Indian Paint Company



SCIENCE
BASED
TARGETS

DRIVING AMBITIOUS CORPORATE CLIMATE ACTION

Approved SBTi Near Term Reduction Targets for GHG Scope 1, 2 & 3 emissions

Awards and Recognition



Selective List of Customers

General Industrial	Automotive Coatings OEMs	High Performance	Powder Coatings
WHIRPOOL	MARUTI SUZUKI	RELIANCE INDUSTRIES	GODREJ
KIRBY BUSINESS SYSTEMS	TOYOTA KIRLOSKAR	ADANI	HITACHI
ZAMIL STEEL	HONDA CARS	AMBUJA CEMENT	WHIRPOOL
ORIENT FANS	RENAULT NISSAN	ADITYA BIRLA	SAMSUNG
HAVELLS	MAHINDRA & MAHINDRA	LARSEN & TOUBRO	LG
BALMER LAWRIE	TATA MOTORS	NTPC	PANASONIC
PANASONIC	FIAT	BHARAT PETROLEUM	BAJAJ AUTO
STUDDS	FORD	INDIAN OIL	HERO MOTOCORP
STEELBIRD	MERCEDES-BENZ	HPCL	HONDA
YKK	VOLKSWAGEN	JSW	ASHOK LEYLAND
TIRTH AGRO	ISUZU	THERMAX	MAHINDRA
PENNAR	VOLVO EICHER	BHEL	MINDA
EVEREST	ASHOK LEYLAND	ONGC	USHA
KOBELCO	DAIMLER INDIA CV	SIMPLEX INFRA	LARSEN & TOUBRO
KOMATSU	FORCE MOTORS	L&T	JCB
STI SANOH	HERO MOTOCORP	AFCONS	CROMPTON GREAVES
T&D	HONDA MOTORCYCLES & SCOOTER	SUZLON	ABB
	TVS MOTORS	TATA STEEL	LEGRAND
	BAJAJ AUTO		PHILLIPS
	SUZUKI MOTORCYCLES		POWERICA
	YAMAHA		SIEMENS
	ROYAL ENFIELD		
	TAFE		
	SONALIKA INTERNATIONAL		
	ESCORTS		

THANK YOU

